

# INVESTMENT PROPOSAL

## “Production of automotive filters in “Mogilev” FEZ”



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# Investment proposal “Production of automotive filters in “Mogilev” FEZ”

## Production

- Automotive air filters
- Automotive fuel filters
- Automotive oil filters

## Markets

### BELARUSIAN MARKET

- In 2012 Belarus imported parts and components in excess of 393 million USD
- The average annual growth of imports over 2009-2012 totaled 24%

### EURASIAN ECONOMIC UNION MARKET

- In 2012 the market of auto parts and components of EEU reached 45.8 billion USD. The average annual growth of market size for 2009 – 2012 amounted to 30%
- In 2016 EEU countries will produce more than 3 million vehicles, 73% of which are localized foreign brands.

## Required investments

10 – 15 mln. USD, expected payback period 3 – 4 years

## Project status

- Strategic investors: companies with relevant technology and experience in the production of automotive components
- Subsequent integration: companies specializing in the automotive industry - key consumers of automotive components.

- In 2012 import of automotive components in the EEU countries amounted to more than \$ 12 billion. USD. Average annual growth of imports in 2009-2012 totaled 24%
- According to the rating of Roland Berger, global automotive market in 2020 will reach \$ 900 billion USD
- 83% of the global automotive production growth will be formed by countries with emerging economies (BRICS)
- The Russian market of automotive components is not saturated with products, due to insufficient degree of development of the automotive industry:
  1. Low competitiveness and quality of production of the Russian automotive industry
  2. The lack of own advanced manufacturing technologies
  3. Constant need of major vehicles manufacturers, 73% of which are localized foreign brands, importing automotive components conforming to the quality standards

## Tax preferences

**Profit tax**  
Not paid

**Real estate tax**  
Not paid on the objects  
within the territory of  
“Mogilev” FEZ

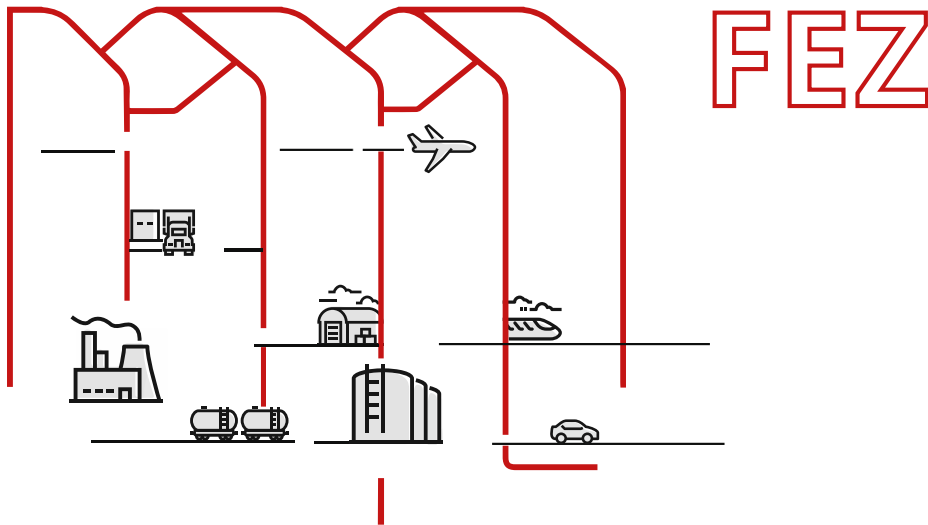
**Rent payment for  
land plots  
(land tax)**  
Not paid on the land  
plots within the territory  
of “Mogilev” FEZ

## Customs preferences

Exemption from customs duties  
on raw materials and equipment  
imported to the territory of Free  
Custom Zone (FCZ defined for  
each resident individually)

Exemption from customs duties  
on manufactured products being  
exported outside the Eurasian  
Economic Union

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