## INVESTMENT PROPOSAL "Manufacturing of abrasive tools in "Mogilev" FEZ





### Investment proposal "Manufacturing of abrasive tools In "Mogilev" FEZ"

#### Production

- Non-metallic abrasive tools (including diamonds)
- Coated abrasive products
- Non-woven products

#### Markets

#### **BELARUSIAN MARKET**

- The volume of imports of abrasive materials and tools to the Republic of Belarus in 2020 amounted to 17 million US dollars
- Compound annual market growth rate for 2020 was 5%
- The volume of imports in the structure of consumption of abrasive materials and tools of the Republic of Belarus and the Russian Federation is 80 90%

### Required investments

10-30 mln. USD

Potential investors

Large producers of abrasive tools from China, South Korea, Germany, Austria and Poland etc.



### Prerequisites of project implementation in "Mogilev" FEZ

- In 2021, the global production of abrasives and tools was \$39.3 billion. 7% was compound annual growth rate (CAGR) of abrasive tools market for last 5 years.
- On the Belarusian market, domestically produced tools are in the greatest demand. The imported tool, due to the peculiarities of transportation, is more expensive than Belarusian and Russian counterparts, and the country is also pursuing a general policy of import substitution aimed at supporting domestic factories.
- Belarus has unique technologies in synthetic diamond production (20 thousand carat per year).
- The market is forecast to grow to \$58.3 billion in 2028 at a CAGR of 5.8% over the period 2021-2028. This sudden growth is due to demand and the growth of the abrasive tool market itself, which is returning to its usual levels after the end of the pandemic.
- Russian Federation is reckoned among top ten largest importers of abrasives.
- Abrasive market consists from 2 segments: abrasive tools (75%) and abrasive dust (25%).















### Advantages of project implementation in "Mogilev" FEZ

### **Tax preferences**

Profit tax
Not paid

Real estate tax

Not paid on the objects
within the territory of
"Mogilev" FEZ

Rent payment for land plots (land tax)

Not paid on the land plots within the territory of "Mogilev" FEZ

### **Customs preferences**

Exemption from customs duties on raw materials and equipment imported to the territory of Free Custom Zone (FCZ defined for each resident individually)

Exemption from customs duties on manufactured products being exported outside the Eurasian Economic Union

# HOTTE FOR YOUR BUSINESS



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